

CHECKLIST

Navigating the growing market for GLP-1 management



As demand for GLP-1s grows, so does the need to carefully evaluate options for managing coverage, cost, and care. While niche vendors may promise dramatic savings, standalone offerings often fall short in comparison to an integrated solution.

Here are some questions to consider if you are exploring carve-out:

- Will the vendor provide your plan with sustained savings and support across the duration of therapy?
- Will there be efficient clinical and financial oversight with multiple reporting sources?
- Where do the savings come from? Does the vendor have the scale and market expertise to negotiate low net cost?
- Does the vendor employ rigorous clinical review and approval from an independent and external pharmacy and therapeutics committee? Are they accredited by a third party, such as URAC?
- Will you have visibility into rebate impact?
- What will the member experience be like?
- How will the vendor manage your claims and accumulation requirements?
- How will they handle new drugs in this class coming to market? Will new agents be excluded or automatically denied?
- Can they integrate with your current cost and care management strategy, including data sharing, operational efficiency, and benefit design?
- Will stringent UM controls automatically apply?

We can help you understand how these and other factors might affect your business and the health impact they may have for your plan members. We are committed to advancing our strategies to optimize GLP-1 savings and member experiences.



Want to know more about how our solutions compare to others in the market? Ask us.